

Clubhouse Manager Training Programme Part 1

presented by

Kevin Fish CCM



CONTEMPORARY
CLUB LEADERSHIP

The most important session !

YOU !



The most important session !

YOU !



What is next for you ?

Is Clubhouse Management something

- that you are drawn to ?
- you are good at ?
- want to get better at ?

Lets Assume that was yes, yes & yes

- What could you do to be even better ?

What could you do to be even better ?

- Stay in touch with presenters
- Stay in touch with your fellow delegates (this is a tribe now – lean on it)
- More training –
 - Clubhouse Management Programme Pt 2
 - CMAE MDP – Part 1 (5 days)
 - CMAE F&B Mgt Marbella (5 days)

CMT – Part 2

- Review progress since Part 1
- HR – the dos and donts
- Running successful events
- Performance Mgt Systems for your staff
- Time and priority Management for you
- Clubhouse Facilities Mgt, protocols & compliance
- Marketing your F&B to customers
- The psychology of the sale

CMT – Part 2

- Full understanding of kitchen operations, including cost controls
- Tricks and fiddles you need to know
- A business plan for your side of the operation
- A business plan for you ! – Your personal devt

- An optional examination to secure the Certificate in Clubhouse Management

How can I secure my club's support ?

M.A.P. – My Action Plans –

Turn this weeks ideas – in to actions.

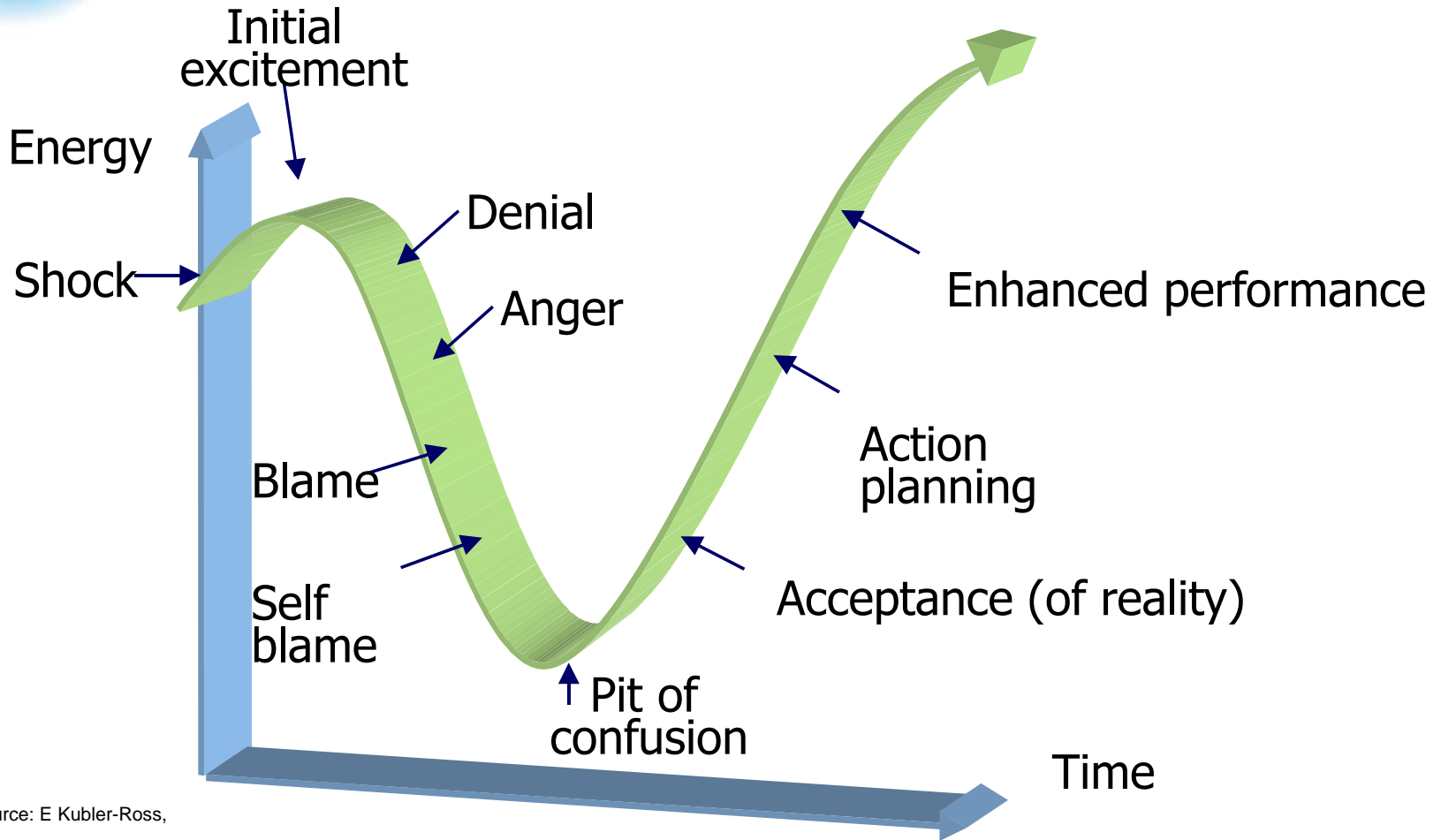
Your boss, committee members and colleagues will be committed to helping you to further develop.

Questions ?

About this week – next time – or anything ?



Typical Stages Of Change



Source: E Kubler-Ross,

With varying willingness to engage across the population

You gave up 2/3 days to be here -

But who do you need to thank ?

1.

2.

3.

What is the best way to thank them ?

Thank You

Kevin Fish CCM

Contemporary Club Leadership

“Inspiring you, to professionalise your industry,
and fulfil your potential”



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